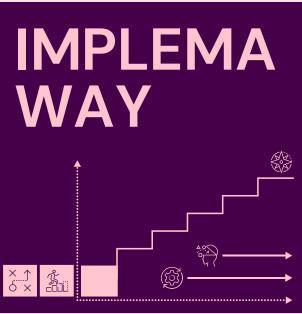
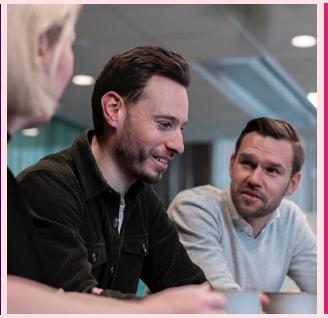


BUSINESS SYSTEMS THAT REALIZE YOUR GROWTH









OUR EXPERTISE

- SAP
- Dynamics 365
- Data & Analytics
- Al & Automation
- Integrations
- Technology
- Business Transformation





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Founded: 2005 (merger of Aarhus United &

Karlshamns AB)

Headquarters: Malmö, Sweden

Employees: ~4,000 across 25+ countries

CORE BUSINESS SEGMENTS:

FOOD INGREDIENTS — BAKERY, DAIRY, PLANT-BASED FOODS

CHOCOLATE & CONFECTIONERY FATS – SPECIALTY FATS FOR CHOCOLATE AND SPREADS

TECHNICAL PRODUCTS & FEED – CANDLES, ANIMAL FEED, INDUSTRIAL APPLICATIONS



WHY IS DEFORESTATION AN URGENT MATTER? FOREST PRESERVATION IS CRITICAL FOR SUSTAINABILITY

10%

Forest & Climate Action

10% of global emissions can be attributed to deforestation.

While forest could provide up to 30% of the solution to keeping global warming below 2°C.

80%

Forest & Biodiversity

Forests cover nearly 31% of the world and are home to more than 80% per cent of all terrestrial species of animals, plants and insects.

90%

Forest & Local Communities

90% of people living in extreme poverty depend on forest for a part of their livelihood. Additionally, forest degradation increase exposure to water scarcity, floods and fires.

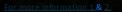












WHAT IS EUDR ABOUT?

EUROPEAN UNION DEFORESTATION REGULATION



European Union Deforestation Regulation (EUDR) is the new mandatory regulation to ensure that products sold in the EU do not contribute to global deforestation or forest degradation.



Fines proportionate to the environmental damage and the value of the commodities up to 4 % appual Union-wide value of the commodities up to 4 % annual Union-wide turnover.



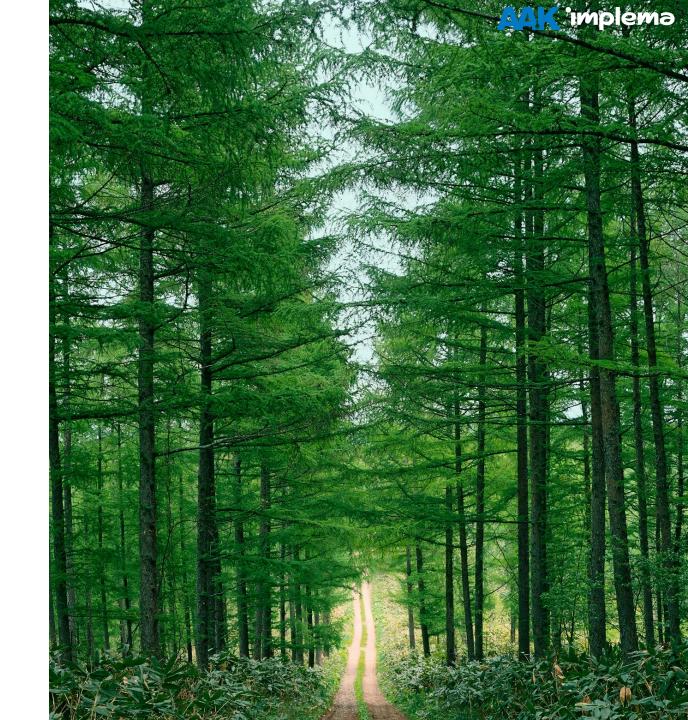
Implication for Operators and Traders in Scope

Information Requirements

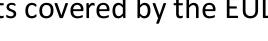
- Documentation retention from suppliers Risk Assessment and Mitigation
- Sustainability and transactional information management
- Due Diligence Statement management

TRACES platform – new application from EU

- Geolocation data
- Commodity data
- Chain of custody proof for produced products (aka associated Ref numbers



Products covered by the EUDR



Background Information





Regulation name:

Regulation (EU) 2023/1115

Application date:

December 30, 2025 for large operators June 30, 2026 for SMEs

Targets:

- (1) Reduce contribution to global deforestation and forest degradation
- (2) Reduce EU greenhouse gas (GHG) emissions
- (3) Counteract biodiversity loss

Geographical coverage:

Covers all relevant commodities and products placed on or exported from the EU market, regardless of origin

Non-compliance risk:

Fines: up to 4% of annual EU turnover

Other risks: product seizure, exclusion from public procurement, reputation damage

Material Scope (Article.1, ANNEX 1)



Palm oil



Wood



Cattle

Sov



Rubber



Coffee



Cocoa

...and products derived from the listed commodities such as beef, leather, chocolate, furniture, paper, rubber tiles, and so on.

Valid for all products:

Available on the EU market

Exported from the EU

INTERNAL - SAP and Partners Only

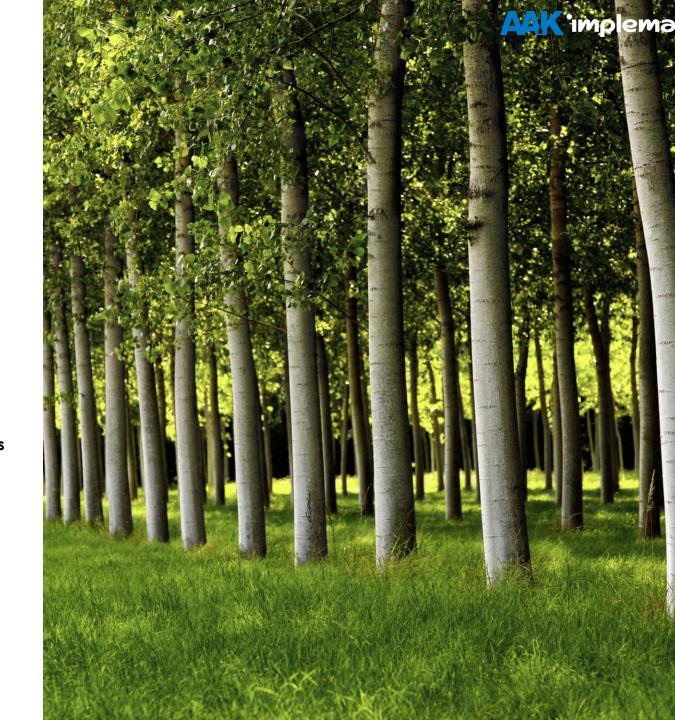


GREENTOKEN BY SAP

SAP GREEN TOKEN IN A NUTSHELL

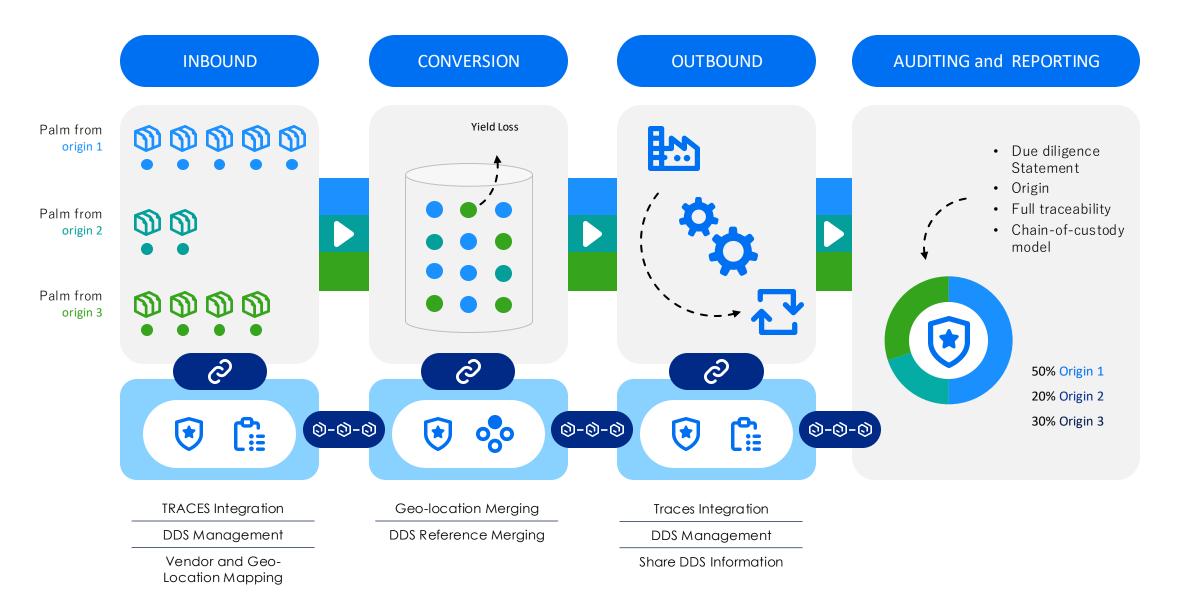
SAP Green Token is a software-as-a-service cloud solution that traces raw material flows and provides traceability and transparency to Environmental, Social, and Governance (ESG) attributes across the supply chain.

- Generating and submitting due diligence statements to the EU TRACES database
- Validating data completeness and version control
- Tracking raw materials across production and conversion processes
- Retaining auditable chain-of-custody records
- Communicating DDS references with downstream customers
- Supporting traceability across complex organizations, including commingled commodities (Intercompany movements)





SAP Green Token for EUDR Deforestation-free Palm

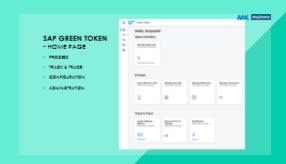




SAP GREEN TOKEN

4 MAIN SECTIONS TO NAVIGATE THROUGH:

- PROCESS
- TRACK & TRACE
- CONFIGURATION
- ADMINISTRATION



VISUALS



SB64 Coco	a butter fat and oil				85	
Material Dress	Anna .				Œ	
Marrie						
Maria Pap			Tells		-	
Country	BUILD BOX Reference Numbers	BUCK HE CHA	FIELD Material Secreption FIELD Transition Period. Grand	Fertal Internal E-109		
20,000 9	PROCESS NAME	1604	Complete to world	MI, Name (net)	, Health,	×
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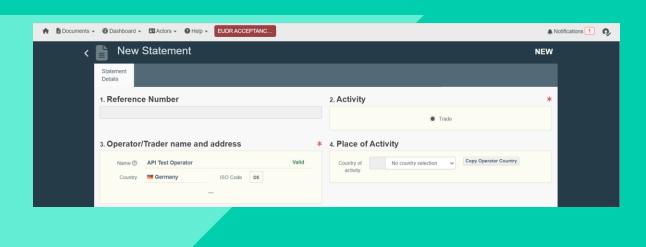
SAP GREEN TOKEN – TRACES CONNECTION

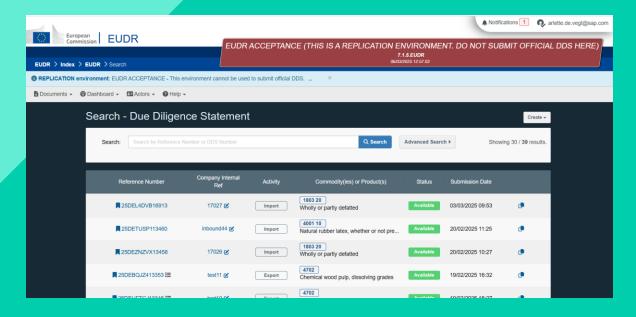


Connection to EU EUDR Platform - TRACES

- By connecting SAP Green Token to a TRACES Account, all inbound and outbound deliveries in scope will;
 - Be uploaded to TRACES
 - Checked for acceptance
 - Reference numbers downloaded to SAP Green Token if compliance is reached







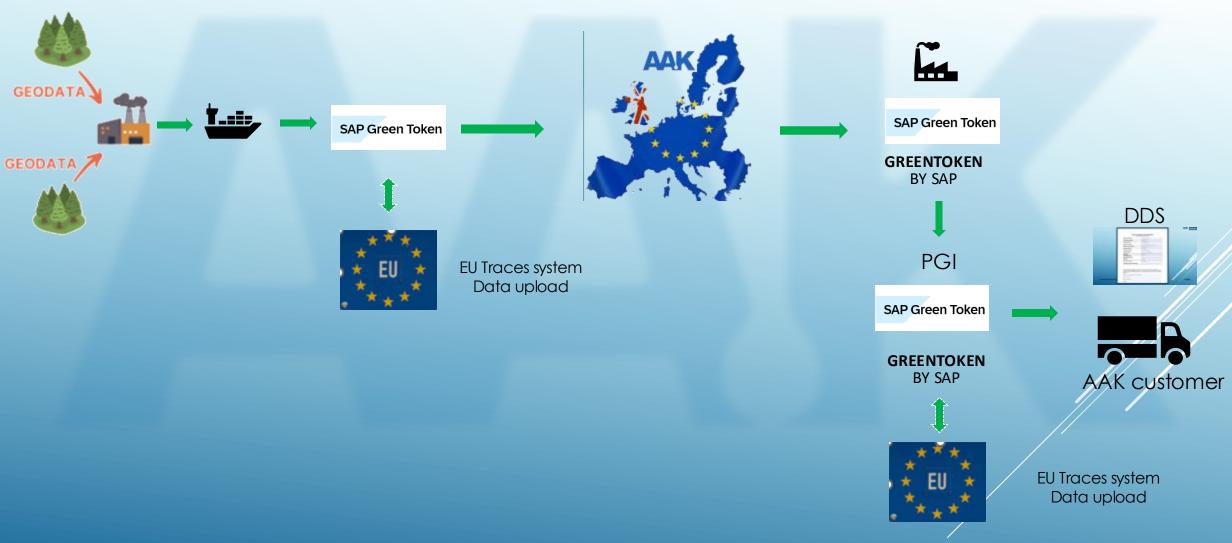




AAK - EU DEFORESTATION REGULATION IMPLEMENTATION

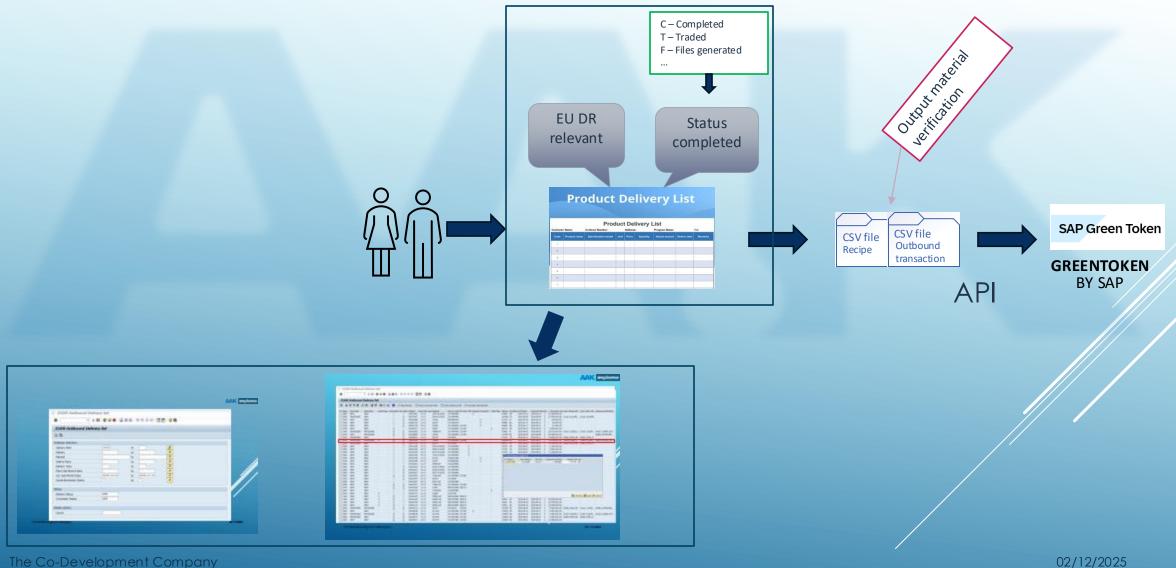


PROCESS FLOW



ERP DEVELOPMENT







MAJOR DECISION POINTS - CONVERSION 'BLACK BOX'

Conversion of materials in SAP GT

No intermediates

Raw materials -> Finished product

Using standard Bill of Materials

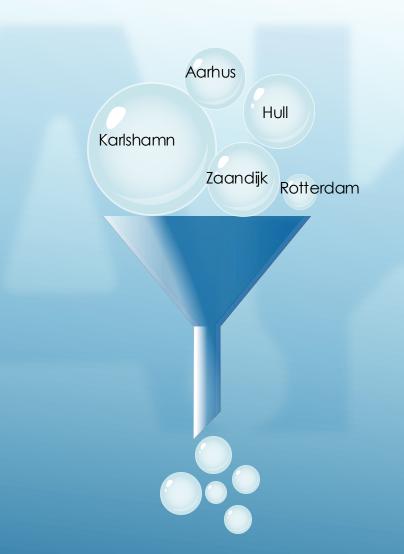


MAJOR DECISION POINTS - MATERIALS



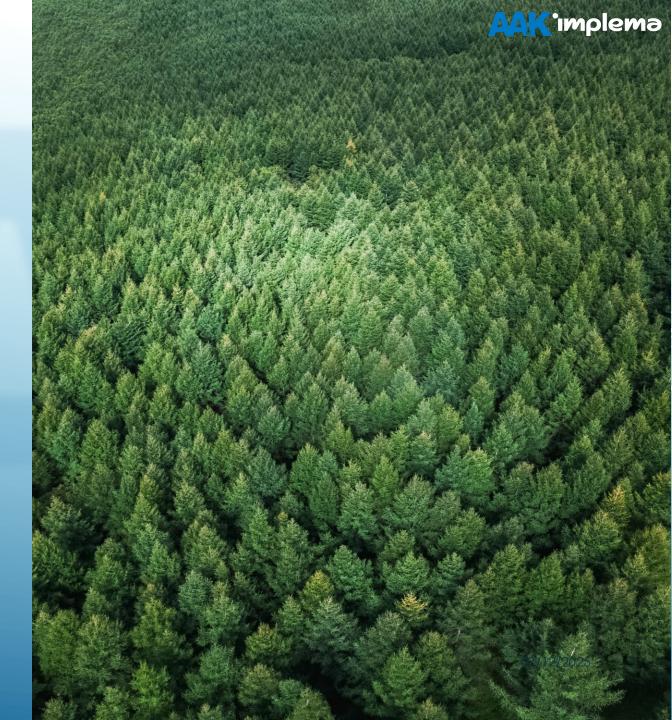
- Multisite transfer of Tokens
- Customer Material Info Record logic – CMIR
- Material Management in two systems

<u>Site</u>	Material code	HS code
Aarhus	62458	151190
Karlshamn	53954	151190



MAJOR DECISION POINTS – FIFO & SHIP TO

- Transfer/burning of Tokens in SAP GreenToken will be done based on First in – First out rule
- Green Token Partners represented by Ship To Parties to determine Export or domestic DDS
- DDS receiver email part of master data



KEY TAKEAWAYS



- Tricky to utilize Green Token for EUDR compliance without extended ERP logic (API will not solve the problems)
- MVP as project scope
- Legislation interpretation Project Recourses required who really understands the regulation (politically driven project)
- Detachment between SAP ERP and SAP Green Token
- Deadline as moving target



THANK YOU FOR LISTENING IN!